

STATE OF THE LAKE

WITH SARAH BECK



If you have ever thought of selling or buying on Flathead Lake, please let us know! With a presence on the south half of Flathead Lake, and not only knowing every nook and cranny, we know the immediate market. Our goal has always been to focus on the south half of the Lake. We promise to deliver service and results that will succeed your expectations. We know the Lake Market!

Yearly Sold/Closed Sales Comparison Flathead Lake | Year to date

RESIDENTIAL

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
As of April 1		7	10	8	10	7	7	7	4	7	13	8
As of July 1		21	26	15	23	25	20	18	21	19	29	16
As of Oct 1	36	51	47	33	42	35	37	37	41	86	53	31
As of Dec 31 (total for year)	53	65	59	43	54	50	49	60	57	126	71	

LAND/LOTS

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
As of April 1		4	6	1	0	3	0	3	1	3	3	4
As of July 1		10	12	5	6	5	5	10	6	8	11	9
As of Oct 1	2	12	14	7	10	8	12	17	8	13	20	12
As of Dec 31 (total for year)	5	14	16	8	11	12	14	19	11	35	23	

This data is compiled from the Northwest Montana Association of Realtors Multiple Listing Service

Ric Smith 406-471-0377 | Sarah Beck 406-261-0641 | Ashlee Perry 406-396-8329
Email Us: smithteam@century21bigsky.com Visit Us Online: www.smithteamflatheadlake.com

Flathead Lake Activity – Residential

Activity since January 1, 2022

(This data is compiled from the Montana Regional Multiple Listing Service)

ACTIVE LISTINGS

	As of April 1, 2022	As of July 1, 2022	As of Oct 1, 2022	As of Dec 31, 2022
Up to \$500k	1			
\$500,001—\$1M	4		1	
\$1,000,001—\$2M	3	3	2	
\$2,000,001—\$4	3	9	6	
\$4,000,001 +	9	10	9	
TOTAL	20	22	18	

PENDING SALES

	As of April 1, 2022	As of July 1, 2022	As of Oct 1, 2022	As of Dec 31, 2022
Up to \$500k	1			
\$500,001—\$1M	4		1	
\$1,000,001—\$2M	3	3	2	
\$2,000,001—\$4	3	9	6	
\$4,000,001 +	9	10	9	
TOTAL	20	22	18	

SOLD/CLOSED

	As of April 1, 2022	As of July 1, 2022	As of Oct 1, 2022	As of Dec 31, 2022
Up to \$500k	1			
\$500,001—\$1M	4		1	
\$1,000,001—\$2M	3	3	2	
\$2,000,001—\$4	3	9	6	
\$4,000,001 +	9	10	9	
TOTAL	20	22	18	

Ric Smith 406-471-0377 | Sarah Beck 406-261-0641 | Ashlee Perry 406-396-8329

Email Us: smithteam@century21bigsky.com Visit Us Online: www.smithteamflatheadlake.com